NPRHA Board of Directors Meeting Minutes Pasco, WA July 14, 2004

<u>Present</u>: Horne, Bratt, McCoy, Christensen, Dick, Herson, Lubetkin, Taylor, Ursem, Snow, Wildung, Durr, Tarbox, Schrenk, Kuebler.

Meeting opened at 4:35 PM by President Bob Horne.

<u>Pres. Horne</u> acknowledged gift to NPRHA by N. M. Lorentzen. Letters were sent to Life Members of 1883 Society: Duane Durr, Mrs. Al Farrow, Jim Fredrickson, Warren McGee, Bill McKown, Larry Schrenk, Norm Snow, and Gary Wildung.

V.P. Bratt: None

<u>Treasurer McCoy</u>: Explanation of balance sheets and designated donations.

Committee Reports:

<u>Company Store:</u> Joy Wildung. Outlined Special Sale program and option of purchasing pins and related items from Sundance Co. She wished to be advised in the future when competitive items are planned for convention sale so as to avoid duplication. Convention committees should work with the Company Store on special items such as shirts, caps and souvenirs. Future discussion in the future on this. Lack of informational flyers in the MAINSTREETER due to irregular timing of recent issues.

<u>Question on recognition of NPRHA 25th anniversary</u>. Starting with Fargo 2005 to Bozeman 2006 and using four MAINSTEETER issues to highlight the occasion. Duane Durr suggested a motion be made implementing activities to commemorate the 25th anniversary. Ed Ursem so moved, Jon Bratt second. Carried.

<u>Duane Durr reported on 2005 convention in Fargo</u>. Hotel is reserved and there is a possibility of a joint train ride with GNRHS, which has not as yet selected a convention site. Jan Taylor reports Bozeman 2006 convention taking shape with possible rail trip on MRL plus many tour opportunities - Montana State University, Lewis and Clark Caverns, Yellowstone National Park. Proposed train trip Bozeman to Helena and return with possible pre-trip from Livingston over Bozeman Pass.

Norm Snow reported on membership. Figures show a decline proportional in all categories, with lack of referrals a factor. Means of recruiting veterans discussed. Contact railroad and model RR magazines with information on dues and activities. Create an award (brass model?) to top recruiter. R. Horne suggested that membership program (G. Wildung, McCoy, Bratt) develop inserts for MAINSTREETER to promote membership.

<u>Modeling</u>: Convention car a sales success. Corrections in painting cited for models produced by Atlas. Future conventions should have 4 to 6 clinics. Efforts being made to recruit new NPRHA members among modelers. When advising makers of equipment, NPRHA should get a credit for help with authenticity.

<u>Larry Schrenk reported on Jackson St.</u> museum and work with GNRHS. Archive storage is about 300 sq. ft. Two financial requests-\$4100 for annual archival work Motion to pay, M. Herson, second, R. McCoy-carried. \$6400 for storage and meeting charges, making triangle room ready, depending on matching funds from GNRHS. Motion to pay E. Ursem, second M. Herson -carried. Both payments to be from Preservation Fund, with board at future date to determine funding.

<u>Publications:</u> Report by Tim Repp. He is confident publication schedule can be maintained and is in need of articles and stories for publication. Gary Wildung requests authority to distribute calendars promptly before they appear in hobby shops. Approved. Gary Tarbox reported on web site development.

NPRHA Membership Meeting - Pasco, WA July 16, 2004

Meeting called to order 4:00pm with all Directors present. Agenda for meeting adopted.

President Horne outlined changes in dues structure, and formation of 1883 Society honoring those donating artifacts and/or money in their will. Current members were mentioned: Duane Durr, (Mrs.)Al Farrow, Jim Frederickson, Bob Horne, Warren McGee, Bill McKown, Larry Schrenk, Norm Snow, and Gary Wildung.

Vote of thanks to Joy Wildung for development of Company Store website.

Duane Durr reported on preparations for 2005 convention in Fargo. Hotel has been secured, and arrangements for tours and a possible train trip are in progress.

Duane Durr, Bill Kuebler and Gary Wildung reported on 2005 calendar, which is ready.

Bob Horne advised members of upcoming Silver Anniversary of NPRHA. Observance to begin with 2005 convention in Fargo until 2006 convention in Bozeman, with four issues of the MAINSTREETER in this time period available to feature this milestone.

David Coster - Model Committee report. Convention model was a sellout. Better color control of models proposed.

Jim Dick - Preservation Committee - Outlined activities of past year-some problems in finance and leadership. good relations and cooperation with Great Northern Railway Historical Society. Archiving defined and explained.

Publications Committee - Tim Repp, new editor of the MAINSTREETER, outlined his program to improve it and was confident it would be out on time in the future. He cited the continuing need for articles and contributions in all departments and would welcome suggestions for future articles. Changes in distribution of surplus issues discussed.

Gary Tarbox gave Website Taskforce report and description of contents- rosters by time periods-stations by time periods-surveys of modelers-timetables-books.

Nominations for officers-none. Jerry Masters moved nominations be closed-accepted by acclamation.

Meeting adjourned 5:05pm J. Christensen, Sec'y

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NPRHA Board of Directors Meeting Minutes Pasco, WA July 18, 2004

Meeting called to order 12:30 pm

Agenda for meeting adopted.

<u>Present</u>: Horne, Bratt, McCoy, Christensen, Dick, Herson, Lubetkin, Taylor, Ursem, Snow, Wildung, Durr, Tarbox, Schrenk, Kuebler, Muehlius.

New officers (terms to begin with adjournment of this meeting)
President- R. Horne
Vice-President- J Taylor
Treasurer- R. McCoy
Secretary- J. Christensen
Nominating Committee Chair- J. Taylor nominated - carried unanimously
Appointment of two members to serve on the Nominating Committee- Horne and Bratt

New Business:

Larry Schrenk requested approval to work with Great Northern Railway Historical Society on the Jackson Street Project, with capital improvement and operating expenses obtained from Preservation Fund. Motion to approve by John Bratt, second by E. Ursem. Carried.

R. Horne suggested that website and membership application forms indicate that there is no registration fee for spouses at future conventions. Standardization of forms whether paper or via website is necessary. **Note:** A sample registration form is included in the NPRHA Convention Planning Guide, which will be posted on the NPRHA WebSite.

Jerry Pickel proposed refund of spousal registration fees for 2004 Pasco convention. Motion to refund by Robert McCoy, second by E. Ursem. Carried.

Survey of membership indicates 40-45% of membership with a degree of interest in modeling. Recruitment of new members among modelers, railroad enthusiasts and Northern Pacific veterans discussed. Suggested use of the MAINSTREETER- distribution to modeling associations, railroad museum associations, libraries in selected locations, and sale of the MAINSTREETER at a special price at selected outlets. Possible use of the calendar and models such as the successful 2004 convention car were also mentioned. Further discussion was held on types of flyers to be used for various outlets such as swap meets and hobby shops, and how these flyers can best be adapted to insertion in the MAINSTREETER. R. Horne will contact Mr. Richard Reid for marketing ideas. Motion to form a committee to determine means for recruiting new members and lay out options made by M. Herson, second by J. Lubetkin. Carried.

Motion by J. Bratt to fund model purchase for 2005 convention up to \$4000, approximately \$1500 greater than the balance accrued by the Modeling Committee following the Pasco convention. Second by J. Lubetkin. Carried.

Discussion on reporting stipends to Company Store personnel.

Discussion on qualification for 1883 Society.

Discussion on possible convention sites for 2007- Jamestown, East Grand Forks, Dickinson, St. Cloud, and Twin Cities. R. Horne will contact Dr. Larson concerning future site of GNRHS and NPRHA conventions for the convenience of those individuals belonging to both organizations. 2008 will mark the 125th anniversary of NP golden spike, which should affect the selection of convention site for that year.. Butte to be checked out as best possibility. G. Muehlius will contact CMSt.P&P organization for possible co-ordination of conventions. Discussion of commemorating 25th anniversary of NPRHA with a specially designed pin, and possible poster for 2006 convention in Bozeman commemorating 200th anniversary of Lewis & Clark expedition.

Further discussion on recruitment of NP veterans. It was decided that a free one-year introductory membership would be too expensive. A limited number of MAINSTREETER issues will be made available together with application forms for distribution to veterans on a one-time trial basis. Application forms are to be color-coded for tracking purposes.

Meeting adjourned 3:37 pm. J. Christensen, Sec'y

2004 NPRHA Convention Report, Pasco WA

Attendance: The gross registration was 141. Three of these were spouses whose registrations were refunded. Considering these three and the no-shows, some of whom received refunds, the net registered attendance was about 130. Twenty-seven bought more than one banquet meal. Twenty-three did not buy a banquet meal. Sixty-nine indicated on the registration form that they were modelers. Nearly all indicated interest in receiving information on the possible train trip on Wednesday. Eighteen paid for the Walla Walla excursion. Unfortunately, this was insufficient to pay for the trip. They all received refunds.

Participants and events: Sixteen persons and one organization gave eighteen presentations. In addition five persons showed slides at the Friday night event. Bruce Barney, Duane Durr, Roy Holmes, Bill Kuebler, Bob McCoy, Jerry Pickell, Ed Ursem, and Joy and Gary Wildung made important contributions to the convention in nonpresenter roles (two of them were also presenters). Gary Hein, Terminal Supervisor, arranged for the tour of the BNSF facilities. The Washington State Railroad Historical Society gave a presentation and opened their museum and equipment for our bus tour. PF&S Railway Supply graciously received our busloads.

Finances: The registration fee was \$85. Given the discussion below, in retrospect the fee should have been \$90. This would not have been enough to cover the worst-case scenario. The banquet meal prices were determined from a menu furnished by the hotel plus a four percent inflation factor plus an 18.5% service fee plus eight percent sales tax. The gross revenues were \$17,136.00. This includes \$877 paid by the SP&SHS for banquet meals. The gross expenditures were \$15,401.15 for net revenue of \$1,734.85. The expenditures include \$362 to be transferred to the Preservation Fund. Not included as expenditures is \$275 in new memberships. The largest expenditures were \$10,153.90 to the Red Lion Hotel (\$8676 for catering, the remainder for AV equipment and setup), \$1,584.73 to Newman Burrows, \$1,155.00 to A&A Motorcoach, and \$1,446 in refunds. The Wednesday night reception cost \$2952, but without this expenditure our food and beverages would have fallen below \$6500 which would have resulted in at least \$1000 for meeting rooms, so the net cost was \$1952 or less.

Comments: First, I want to thank all who helped make the convention a success and to all that attended. I also thank the hotel staff, they were very professional and except for a minor detail did everything when they said they would. There was a breakdown between catering and the restaurant about how many to expect for Thursday breakfast.

Every attempt was made to minimize the costs associated with disseminating the advance information on the Convention to the membership. However, because of the problems early on with irregular publication of The Mainstreeter, it became necessary to send out a special mailing by itself.

We paid \$8676 to the hotel for all food and beverages. If the prices had increased as much as they told me that they might, the cost would have been about \$11,500. That would have given us a deficit of about \$1,100. I figured that into the registration and meal prices, but fortunately the prices remained the same. The Newman Burrows cost far exceeded what I budgeted for and we spent \$385 more for buses than I budgeted. The two together add to about \$1,100. The bus was my fault.

Suggestions: I hope this report sets a precedent for future convention organizers and that the report and the subsequent reports will be given to future convention organizers along with the convention handbook.

The BOD should adopt a policy that if convention presenters are reimbursed for material (slide, drawings etc.) not distributed to convention attendees, they should first turn the materials over to the NPRHA archives at Jackson Street.

Philip F. Beach August 29, 2004